

# QUALIFICATIONS

Jill M. Millisor  
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## EDUCATION:

### State University of New York

Bachelor of Science Business Administration - Accounting

### Cornell University

Computerized Hotel Market Studies

Fundamentals of Hotel Investments and Financing Decisions

## APPRAISAL INSTITUTE:

- Course 110: Basic Appraisal Principles
- Course 120: Basic Appraisal Procedures
- Course 310: Basic Income Capitalization
- Course 320: General Applications
- Course 400: (USPAP) Update Course, 7-Hour
- Course 410: Standards of Professional Practice Part A
- Course 420: Standards of Professional Practice Part B
- Course 430: Standards of Professional Practice Part C
- Course 510: Advanced Income Capitalization
- Course 520: Highest & Best Use and Market Analysis
- Course 530: Advanced Sales Comparison & Cost Approaches
- Course 540: Report Writing and Valuation Analysis
- Course 550: Advanced Applications

## SEMINARS/CONFERENCES:

- Scope of Work: Expanding Your Services
- Effective Appraisal Writing
- Business Practices and Ethics
- Analyzing Distressed Real Estate
- Standards and Ethics for Professionals
- Supporting Capitalization Techniques
- Appraising Manufactured Housing
- Rates and Ratios: Making Sense of GIMs, OARs, and DCF
- Small Hotel/Motel Valuation
- Advanced Applications
- USPAP Update Course

## MEMBERSHIPS/LICENSES:

- Member of North Carolina Chapter Appraisal Institute
- NCPAC
- Certified General Real Estate Appraiser, State of Georgia
- Certified General Real Estate Appraiser, State of Mississippi
- Certified General Real Estate Appraiser, State of North Carolina
- Certified General Appraiser, State of South Carolina
- Certified General Real Estate Appraiser, State of Tennessee
- Certified General Real Estate Appraiser, State of Virginia

## PROFESSIONAL HISTORY:

1999-Present	Hotel and Club Associates Greensboro, North Carolina	
1998 to 2007	GTCC Jamestown, North Carolina	Adjunct Professor
1995 to 1998	ACC Graham, Alamance County, North Carolina	Adjunct Professor
1998 to 1999	WENOB Greensboro, North Carolina	Human Resource Director